

Morneau Shepell: We solve problems. We deliver value. (But don't just take our word for it. Here's a real-life example.)



Reducing pension plan risk through annuity purchase

Our client

A global corporation with 2,500 Canadian employees approximately

Their ask

"We want to reduce the pension risk on our financial statements, at little to no cost."



Our recommendation

"You should purchase annuities on behalf of your retirees and beneficiaries and revise the resulting plan asset mix."

Here's what we did

1. We structured a large annuity purchase taking into account impacts on HR, legal, funding, accounting, investment and administration. We made sure to plan every aspect to ensure flawless execution!
2. We involved multiple internal and external parties and collaboratively worked through all obstacles. We also made sure all stakeholders agreed on key metrics for the transaction.
3. We helped our client obtain great premiums from the insurers and transacted for all their retirees. We also optimized the post-transaction asset mix based on the new funding framework.

Here's how we did



100%

of retirees' liabilities settled



↓ \$ +700M

in pension liabilities removed from the company's financial statements



↓ \$ 25M

savings on a solvency basis



Reduction

in risks and costs

Want to get results too?

Ask us how we can help solve problems and deliver value.

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Pension consulting



Asset and risk management



Total Plan Solution



Pension & benefit compliance and administration



Communication



Total Health Index



Retiree Marketplace



Disability management and claims audits